Reply to Pre-Bid Queries

Tender No. MREL/PSP/T1/07-2025 Dated: 30.07.2025

Tender for “CONSULTANCY SERVICES FOR PREPARATION OF PRE-FEASIBILITY REPORT (PFR) FOR PROPOSED PUMPED STORAGE POWER PROJECTS IN MAHARASHTRA”.

Sr. No.	Clause No.	Clause Details	Query	MREL Reply
1	**Clause 11.1.2** (General Criteria)under Section-I in Tender Document	The JV/Consortium will consist of a maximum of two (2) partners, i.e. Lead Partner and JV/Consortium partner. Either of the partner should have past experience in executing projects with similar scope of work as mentioned in this tender.	To permit consortium of organization for participating in BID	Kindly Refer Clause 11.1.2 in Section-I in Tender Document
2	**Clause 11.3.2** (Financial Criteria) under Section-I in Tender Document	Minimum Average Annual Turnover (MAAT) of the bidder during the immediate last three (3) financial years, ending 31st March, should be Rs. 100 Crores (Indian Rupees Hundred Crores only). The bidder should submit audited copies of his profit and loss account, balance sheet and annual reports.	Minimum Average Annual financial turnover of bidder during the last 3 years, ending 31st March of the previous financial year, should be Rs.10 Crores (Rs. Ten Crores) instead of the current Rs.100 Crores (Rs. Hundred Crores).	Kindly refer Amendment -I published on 05.09.2025 on Bharat E-tender Portal and MAHAGENCO's website. (Also Attachment herewith)
3	**Clause 11.3.2** (Financial Criteria) under Section-I in Tender Document	Minimum Average Annual Turnover (MAAT) of the bidder during the immediate last three (3) financial years, ending 31st March, should be Rs. 100 Crores (Indian Rupees Hundred Crores only). The bidder should submit audited copies of his profit and loss account, balance sheet and annual reports.	“Minimum Average Annual financial turnover of bidder during the last 3 years, ending 31st March of the previous financial year, should be Rs.15 Crores (Rs. Fifteen Crores).”	Kindly refer Amendment -I published on 05.09.2025 on Bharat E-tender Portal and MAHAGENCO's website.
4	**Clause 11.3.3** (Financial Criteria) under Section-I in Tender Document	The Net Worth of bidders on the last day of the preceding financial year should be positive and at least INR 50,00,00,000 (Indian Rupees Fifty Crore Only). “Net Worth” of the Bidder shall be calculated as per Company Act 2013.	“The Net Worth of bidders on the last day of the preceding financial year should be positive and at least INR 10,00,00,000 (Indian Rupees Ten Crore Only). “Net Worth” of the Bidder shall be calculated as per Company Act 2013.”	Kindly refer Amendment -I published on 05.09.2025 on Bharat E-tender Portal and MAHAGENCO's website.
5	**Clause 11.2.1** Technical Criteria under Section-I in Tender Document	The Bidder should have relevant experience of providing consultancy services with regards to preparation of Pre-Feasibility / Detailed Plan Reports for pumped storage plants in India. Bidder shall submit relevant references from end user, and necessary relevant completion certificates & Work Order, as documentary evidence. Ongoing projects shall also be considered as relevant experience.	As per the clause, both Work Order and Completion Certificate are asked as documentary evidence, however the same clause also mentions that ongoing projects will be considered. In such case, kindly clarify whether submission of Work Order alone for ongoing assignments would be sufficient.	Bid Specifications Prevails; Mahagenco Renewable Energy Ltd. MAHAREL
6	**Clause 11.2.5**., QUALIFYING REQUIREMENTS (QR) OF THE BIDDER	3 similar completed WO, not less than 22L each OR 2 similar completed WO, not less than 29L each OR 1 similar completed WO, not less than 46L	Since Clause 2.1.1 allows consideration of ongoing projects, we request that ongoing assignments may also be considered here, provided Work Order along with overall contract value is submitted.	Bid Specification Prevails

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Sr. No.	Clause No.	Clause Details	Query	MREL Reply
7	**Clause 11.3.2** (Financial Criteria) under Section-I in Tender Document	Minimum Average Annual financial turnover of bidder during the last 3 years, ending 31st March of the previous financial year, should be Rs.100 Crores (Rs. Hundred Crores).	Minimum Average Annual financial turnover of bidder during the last 3 years, ending 31st March of the previous financial year, should be Rs.100 Crores (Rs. Hundred Crores) or Rs. 25 Crore from power sector consultancy business in India.	Kindly refer Amendment -I published on 05-.09.2025 on Bharat E-tender Portal and MAHAGENCO's website.
8	**Clause 11.3.3** (Financial Criteria) under Section-I in Tender Document	The Net Worth of bidders on the last day of the preceding financial year should be positive and at least INR 50,00,00,000 (Indian Rupees Fifty Crore Only). "Net Worth" of the Bidder shall be calculated as per Company Act 2013.	The Net Worth of bidders on the last day of the preceding financial year should be positive and at least INR 15,00,00,000 (Indian Rupees Fifteen Crore Only) "Net Worth" of the Bidder shall be calculated as per Company Act 2013.	Kindly refer Amendment -I published on 05.09.2025 on Bharat E-tender Portal and MAHAGENCO's website.
9			Please share the Estimated Consultancy Fee for each PSP PFR Project	Bid Specification Prevails
10	**Clause 11.2.2** (Technical Criteria)under Section-I in Tender Document	The bidder should have experience in preparation of feasibility report / detailed project report / detailed engineering design for at least One (1) pumped storage hydroelectric project in India having capacity not less than 500MW, among which the unit capacity of at least one such Consultancy, shall be more than 120MW in last 7 years.	You are requested to kindly consider experience of Hydropower Projects is last 15 years in	Bid Specification Prevails
11	**Clause 11.2.4** (Technical Criteria)under Section-I in Tender Document	The bidder should have experience enough in getting statutory approvals from various GOI schemes and getting DPR approved from CEA. The bidder should submit the approved DPR from CEA of capacity not less than 120MW.	Need Clearity	It is envisaged that the bidder should have experienced enough in DPR approved from CEA hence documentary evidence of such experience should be submitted by Bidder.
12	**Clause 11.2.5,**	3 similar completed WO, not less than 22L each OR 2 similar completed WO, not less than 29L each OR 1 similar completed WO, not less than 46L	Please clarify whether a cluster of works / projects under one single work order shall be treated as individual separate works or one combined work?	Read this Clause in conjunction with the clause no. 11.2.2 under Section-I in Tender Document.
13	**Clause 11.3.2**		This is a PFR Consultancy Work, thus we request you to kindly reduce the requirement of MAAT of last three years to INR 5 Crores. And subsequently please reduce the requirement of Net Worth and Working Capital proportionately.	Kindly refer Amendment -I published on 05.09.2025 on Bharat E-tender Portal and MAHAGENCO's website.

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Sr. No.	Clause No.	Clause Details	Query	MREL Reply
14			We request you to kindly increase the weightage of Technical Score in the QCBS formula from 50:50 to at least 70:30 or 80:20. As these are the standards followed by almost all Government Tenders.	Bid Specification Prevails
15	**Clause 17.1**	The bidder shall be required to submit a contract performance security of 10% of contract value.	Request you to kindly lower the Contract Performance Security to 5% of the Contract Value to ease out the cash flow of consultant.	Bid Specification Prevails
16			Request you to kindly share the .kml file or layout of the projects considered under this bid.	Location Details sheet attached herewith.
17	clause 11.3.5		To include clause 11.3.4 along with the clauses 11.1, 11.2, 11.3.2 and 11.3.3., for utilizing the credentials of holding company as Working Capital is also a part of Financial Criteria.	Bid Specification Prevails
18	clause 11.3.5		Share the draft letter of undertaking, which is to be obtained from the holding company.	'Annexure XV' is attached herewith.
19			Whether a registered MSME is exempted from payment of EMD or not?	Bid Specification Prevails
20	**Clause 11.3.4** (Financial Criteria) under Section-I in Tender Document	The bidder should have a minimum Working Capital of INR 10,00,00,000) as per the last audited financial statement.	Reduce the requirement of working Capital	Bid Specification Prevails
21			In case bidder obtain a letter from their Bank regarding the Line of Credit to the working capital requirement of this project then it has to be similar to that of our quoted price. Also you are requested to accept a general letter from our Bank in respect of Line of Credit instead of Project / Tender specific letter.	Bid Specification Prevails Mahagenco Renewable Energy Ltd. MAHAREL

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Tender for "CONSULTANCY SERVICES FOR PREPARATION OF PRE-FEASIBILITY REPORT (PFR) FOR PROPOSED PUMPED STORAGE POWER PROJECTS IN MAHARASHTRA".

Sr. No.	Clause No.	Clause Details	Query	MREL Reply
22	**Clause 11.1.4** (General Criteria)under Section-I in Tender Document	The bidder shall have at least 10 years' experience in the field of providing Consultancy for planning and design of hydro power projects. He shall have the experience of providing consultancy for at least three hydro projects having capacity not less than 500 MW, among which the unit capacity of at least one such Consultancy, shall be more than 120 MW in last 7 years	1) The condition of minimum 10 years' experience may kindly be reconsidered for technically sound and experienced new MSME firms, who though may not have 10 years of incorporation, possess sufficient technical expertise. This will also create a healthy competition for the work and allow to participate more companies. We request that evaluation should be based on technical soundness rather than only on the age of incorporation	Bid Specification Prevails
23	**Clause 11.2.4** (Technical Criteria)under Section-I in Tender Document	The bidder should have experience enough in getting statutory approvals from various GOI schemes and getting DPR approved from CEA. The bidder should submit the approved DPR from CEA of capacity not less than 120 MW	Contract is talking about PFR/DPR, and in other clause 2.2.4 contract is talking about DPR approval from CEA, which is contradicting themselves. The work is for preparation of PFR where CEA approval is not required. If department is expecting the consultant to conversant with CEA formalities that may be any projects with any capacity. This will create flexibility to the bidders with more participation and healthy completion. However, CEA approval is also not a part of this work. Therefore, we suggest that this clause should not be mandatory requirement for eligibility criteria for bidders.	Bid Specification Prevails

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Tender for "CONSULTANCY SERVICES FOR PREPARATION OF PRE-FEASIBILITY REPORT (PFR) FOR PROPOSED PUMPED STORAGE POWER PROJECTS IN MAHARASHTRA".

Sr. No.	Clause No.	Clause Details	Query	MREL Reply
24	**Clause 11.3.2** (Financial Criteria) under Section-I in Tender Document	Minimum Average Annual financial turnover of bidder during the last 3 years, ending 31st March of the previous financial year, should be Rs. 100 Crores (Rs. Hundred Crores).	We respectfully submit that the stipulated ₹100 Crore average annual turnover requirement appears disproportionately high for consultancy assignments, especially for studies such as PFR/DPR preparation. Such turnover criteria are usually applicable for EPC/Construction Contractors, whereas consultancy firms typically operate with comparatively lower financial In most consultancy tenders, the average annual turnover requirement is in the range of ₹1–2 Crores, which is more practical and aligned with the nature of consultancy services. We therefore request the authority to kindly review and clarify this clause, and consider a reasonable turnover requirement suitable for consultancy firms, ensuring wider participation of technically competent bidders.	Kindly refer Amendment -I published on 05.09.2025 on Bharat E-tender Portal and MAHAGENCO's website.
25	As per NIT Corrigendum-I, 2.3.3 page No.3	The Net Worth of bidders on the last day of the preceding financial year should be positive and at least INR 50,00,00,000 (Indian Rupees Fifty Crore Only). "Net Worth" of the Bidder shall be calculated as per Company Act 2013.	We respectfully submit that the requirement of minimum ₹50 Crore Net Worth appears to be extremely high and more appropriate for PC/Construction contractors rather than consultancy firms. For consultancy assignments, eligibility is generally assessed through turnover certificates, bank solvency certificates (typically around ₹1–2 Crores), or proportionate to the estimated project cost. As the estimated value of consultancy services has not been defined in the tender, fixing such a high-net-worth requirement may unintentionally restrict participation of technically sound firms, including MSMEs and specialized consultants. We therefore humbly request the authority to kindly review this clause and consider a more practical and proportionate financial requirement aligned with consultancy industry norms, to ensure wider participation of technically competent bidders.	Kindly refer Amendment -I published on 05.09.2025 on Bharat E-tender Portal and MAHAGENCO's website. Mahagenco Renewable Energy Ltd. MAHAREL

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Tender for "CONSULTANCY SERVICES FOR PREPARATION OF PRE-FEASIBILITY REPORT (PFR) FOR PROPOSED PUMPED STORAGE POWER PROJECTS IN MAHARASHTRA".

Sr. No.	Clause No.	Clause Details	Query	MREL Reply
26	**Clause 2.1** under Section-I in Tender Document	Last Date of Acceptance of Tender Fee by MREL	We have carefully reviewed the NIT Corrigendum-I document. However, the documents do not specify the amount of the nonrefundable tender fee. Please clarify the exact amount of the tender fee and the preferred mode of payment (e.g., Demand Draft, online payment,etc.).	Kindly refer the clause no. 2.1 in Section-I from Tender Document, Bidder is required to pay online non-refundable Tender Document fee of Rs. 20,000/- + GST (Indian Rupees Twenty Thousand only) plus applicable GST
27	**Clause 6.0** under Section-I in Tender Document	Last Date for Submission of Online Bid (Techno-Commercial and Price Bids) along with Earnest Money Deposit (EMD)	We have carefully reviewed the NIT Corrigendum-I document. However, the documents do not specify the amount of Earnest Money Deposit (EMD). EMD is a mandatory security deposit for most tenders. submitting a bid without the required EMD will almost certainly lead to its outright rejection. Therefore, request you to kindly clarify the details of Earnest Money Deposit (EMD) and the preferred mode of payment (e.g., FDR, Bank Guarantee (BG), online through RTGS/ NEFT etc.).	Kindly refer Clause 6.0 (Earnest Money Deposit (EMD)) under Section-I in Tender Document. (EMD of Rs. 2,00,000/- per project location shall be paid online to MREL Bank Account)
28	**Clause 17** under Section-I in Tender Document	Details of Performance Security	The NIT Corrigendum-I does not specify the requirement for a performance security. Please clarify if a performance security is a mandatory condition for this tender. If a performance security is required, please specify the exact percentage of the contract value that must be furnished.	Kindly refer Clause 17.0 (CONTRACT PERFORMANCE SECURITY) under Section-I in Tender Document. The bidder shall be required to submit a contract Performance security of 10% of contract value. in the form of Bank Guarantee from Indian Nationalized Bank in favor of "Mahagenco Renewable Energy Limited" payable at Mumbai in the event of contract being awarded to him.

Mahagenco Renewable Energy Ltd. MAHAREL

MAHAGENCO RENEWABLE ENERGY LTD

(A fully owned subsidiary company of MAHAGENCO)
Prakashgad, Prof. Anant Kanekar Marg, Bandra(East), Mumbai-400 051. Mail ID- cgm@mrel.in

Amendment-I

Tender No. CE/ MREL/PSP/T1/07-2025

Appointment of Consultant for preparation of Pre-Feasibility Report (PFR) for Proposed Pumped Storage Projects in Maharashtra,

Amendment in Financial Eligibility Criteria (section I, Clause No. 11.3) regarding.

Clause no.	**Original clause stipulates**	**Amendment**
11.3.2 (Section I)	Minimum Average Annual Turnover (MAAT) of the bidder during the immediate last three (3) financial years, ending 31st March, should be Rs. 100,00,00,000 (Indian Rupees Hundred Crore). The bidder should submit audited copies of his profit and loss account, balance sheet and annual reports.	Minimum Average Annual Financial Turnover of bidder during the last 3 years, ending 31st March of the previous financial year, **should be Rs.10,00,00,000 (Indian Rupees Ten Crore).** The bidder should submit audited copies of his profit and loss account, balance sheet and annual reports.
11.3.3 (Section I)	The Net Worth of bidders on the last day of the preceding financial year should be positive and at least INR 50,00,00,000 (Indian Rupees Fifty Crore). “Net Worth” of the Bidder shall be calculated as per Company Act 2013.	The Net-Worth of bidder on 31.03.2025 should be **25% of paid up share capital and should not be less than Rs.5,00,00,000 (Indian Rupees Five Crore)**. “Net Worth” of the Bidder shall be calculated as per Company Act 2013.

Mahagenco Renewable Energy Ltd. MAHAREL

Sd/-

Chief General Manager

Annexure XV

Undertaking /Authorization Letter

(On Letterhead of Parent Company)

Date: ________

To,

[Name & Address of Tender Inviting Authority].

Subject: Authorization to Use Financial Eligibility of Parent Company for Participation in [Name of Project/Tender]

Dear Sir/Madam,

We, **[Name of Parent Company]**, a company incorporated under the provisions of the Companies Act, ______ and having its registered office at **[address]** ("Parent Company"), hereby confirm that:

1. Our subsidiary **[Name of Subsidiary Company]**, incorporated under the Companies Act, ______ and having its registered office at **[address]** ("Subsidiary Company"), intends to participate in the tender for **[Name of Work/Project]** issued by **[Tendering Authority]**.
2. The Subsidiary Company, being our wholly owned/controlled subsidiary, does not independently meet the Financial Eligibility Requirements prescribed in the tender.
3. We, the Parent Company, hereby irrevocably and unconditionally undertake to provide and make available to our Subsidiary Company, as may be required, our financial capability and resources for the purpose of meeting the Financial Eligibility Criteria specified in the tender.
4. We confirm that this authorization is backed by a valid resolution passed by the Board of Directors of **[Parent Company]** in its meeting held on **[date]**, authorizing us to issue this undertaking on behalf of the Parent Company.
5. We further undertake that in the event the subsidiary company is declared the successful bidder, we shall ensure all financial obligations, as required under the tender or contract, are duly met.
6. This undertaking shall remain valid and binding on us for the entire period of the tender process and, in case of award of contract, for the complete duration of the contract.

We request you to kindly consider the financial strength of the parent company for determining the eligibility of our subsidiary company.

Thanking you,

Yours faithfully,
[Parent Company Name]

Appointment of Consultant for preparation of Pre-Feasibility Report (PFR) for Proposed Pumped Storage Projects in Maharashtra

MREL/PSP/T1/07-2025

Pumped Storage Projects - Location Details

Project Name	Capacity	Location (District)	Latitude	Longitude
Mutkhed PSP	1×110 MW	Ahmednagar (Upper Dam)	19°31'23.35"N	73°46'8.59"E
		Ahmednagar (Lower Dam)	19°31'51.54"N	73°45'29.94"E
Nive PSP	4×300 MW	Pune (Upper Dam)	18°29'15.59"N	73°25'2.09"E
		Raigad (Lower Dam)	18°28'48.31"N	73°23'46.43"E
Varandh Ghat PSP	2×400 MW	Pune (Upper Dam)	18°11'59"N	73°37'20"E
		Raigad (Lower Dam)	18°10'12"N	73°35'01"E